

TO: ALA Executive Board
Keith Michael Fiels, Executive Director

FROM: Gregory Calloway, AED, Finance
Sandra Lee, Director, Planning & Budgeting

DATE: June 2, 2006

RE: **FY 2007 Total ALA Budget Request**

At the New Orleans Annual Conference, the ALA Treasurer will present the FY 2007 Total ALA Budget for Council approval. On Friday, June 23, BARC will review and take action to recommend the Total ALA Budget to the Finance & Audit Committee who will meet on Saturday, June 24. The Executive Board will be asked to consider F&A's budget recommendations on Monday, June 26. Teri R. Switzer, ALA Treasurer, will present the budget at Council II on Tuesday, June 27 for approval of the FY 2007 annual estimates of income. The Executive Board, at its Spring meeting, took the following action on April 8, 2006:

"To transmit the Total Preliminary FY 2007 Budget to BARC for review and analysis. The Executive Board affirms the strategic directions of the budget and requests that BARC report back to the Executive Board on its analysis of the budget."

Following the Executive Board presentation and discussion of the budget in Chicago, BARC met on April 24 - 25, 2006 to evaluate the funding levels as set forth in the budget plan document. ALA management, the finance staff, BARC and unit managers met over two days to discuss budget details. BARC's specific areas of discussion related to the budget centered on the following:

1. Analysis of the FY 2007 General Fund revenue and expense projections.
2. Reserve level of divisions.
3. Review of decreasing net assets for certain round tables.
4. Division budget review and development process.
5. Projected expense growth exceeding revenue growth.
6. ALA Ahead to 2010 project priorities and associated funding.
7. ALA future Growth Opportunities.
8. Transfers to the endowment by divisions and round tables.
9. Contingency plans for a dues increase.

BARC took the following action:

"BARC endorses the Total Preliminary FY 2007 Budget directions based upon thorough analysis of revenues and confirms the key action areas approved by Council are adequately funded."

BARC further approved the individual preliminary budgetary ceilings for the following:

- General Fund
- Divisions
- Round Tables
- Grants and Awards
- Long-Term Investments

In addition, preliminary budgets were approved related to compensation, and capital expenditures. Division Endowment transfers will be discussed at this New Orleans meeting.

Based upon the Executive Board and BARC Spring meetings, staff have made several adjustments to the budget including the following:

1. Distributed an overall compensation increase including benefits based upon the new compensation plan (3% average base pay and .5 % individual incentive - \$458,000 General Fund impact).
2. Calculated overhead using the 2005 Indirect Cost Study and applying a rate of 21.5% to all revenue generating units including divisions.
3. Updated the long-term investment budget.
4. Distributed depreciation expense on the FY 2007 capital expenditure additions.

Total ALA revenues for FY 2007 are budgeted at \$45,944,148 excluding capital gain from the Long-Term Investment Fund. The ALA revenues are adjusted upward by \$137,976 compared to the preliminary Spring budget. Total ALA expenses, including all funds, are budgeted to reach \$47,322,835. As you will see on page 1 of the attached charts (Total ALA Budgetary Ceiling), expenses exceed revenues by \$1,378,687. Note that divisions are budgeting for expenditures to exceed revenues by \$1,526,472. PLA, ACRL, AASL, and ASCLA plan to draw down \$744,393, \$311,190, \$770,542 and \$5,491 respectively. PLA and AASL are spending down in FY 2007 for the upcoming National Conference to be held in FY 2007.

FY 2007 General Fund Budget Overview

Revenues

The General Fund revenue budget is \$29,635,840. This represents an increase of \$2,087,531 compared to the FY 2006 approved budget. Revenue increases for dues, book sales, other sales, subscription, advertising, meetings and conference, and miscellaneous income are budgeted to increase \$118,985, \$85,200, \$171,800, \$342,740, \$489,506, \$798,665 and \$80,635 respectively. The impact of the approved dues increase resulted in an additional \$106,000. Over the next four years, dues are expected to increase by \$1.2 million as the \$30 increase is fully implemented.

Membership dues are budgeted to reach \$5,669,985 which represents a \$118,985 increase over the 2006 budget. Note that FY 2006 dues projections are \$5,228,850 and are proposed to be \$350,000 under budget. At the Spring meeting, BARC recommended the General Fund budgetary ceiling to the Executive Board for approval.

Expenses

The General Fund expense budget is \$29,635,840, which represents a \$2,157,231 increase compared to the FY 2006 budget.

Payroll and related expenses adjusted for a total 3.5% compensation plan increase of \$458,000.

Outside services expenses are increased by \$165,092 or 5.4% due to increases in professional services, repairs and maintenance, and audit fees.

Meetings and conferences expenses are increased by \$306,944 or 11% due to conference equipment, special transportation and facilities rent.

Publication related expenses are increased by \$341,666 or 8.4% due to increases in cost of sales, printing and mail list rental.

Operating expenses are increased by \$103,858, or 2.4% due to conference insurance, postage and staff development.

Inter-unit transfers decreased by \$267,034 mainly due to less recovery in telephone, distribution, reprographics, and registration processing.

NOTE: There are no new staffing requests for the General Fund in FY 2007.

Further, due to the fact that there is one division national conference in FY 2007 as compared to two divisional national conferences in FY 2006, division's overhead decreased by \$370,495. Grant overhead is \$254,955 related to grants budgeted to date. Other adjustments include depreciation and applying the 21.5% overhead rate to the revenue generating units.

Division Fund Overview

The division's boards of directors will review the FY 2007 budget at this New Orleans Annual Conference. It is likely that further adjustments will be proposed and that the final approval by the ALA Executive Board will take place at the 2007 Fall meeting. Total division revenues are budgeted at \$12,201,411. Division expenses are budgeted to reach \$13,727,883 resulting in a \$1,526,472 reduction in the division net asset balance. Since the April meeting, the division expenditure adjustments include the compensation adjustment and the 21.5% overhead rate. Also, included in this Summer budget, are transfers to the endowment for several divisions totaling \$250,000. ACRL requests a transfer of \$100,000, CHOICE, \$50,000, AASL, \$50,000, and RUSA, \$50,000. PLA has reconsidered its \$200,000 transfer, but will resubmit a request at the Fall meeting.

Staff has calculated the support to the small divisions based upon the ALA operating practice. The policy statement and the management practice permit yearly adjustments to the subsidy that incorporate inflation and salary/benefit increases. The budget allocations reflect the maximum amount to be provided from the ALA General Fund to make up the difference between (1) the costs of providing a minimum level of staff and basic services, and (2) the

division's dues. Total support to small divisions is \$130,066, which represents an 8.5% decrease.

There are 3.0 FTEs request for divisions, 1.0 FTE for ACRL, 1.0 FTE for CHOICE and 1.0 FTE for YALSA. The YALSA request is predicated on the successful passage of its dues increase. Space and equipment need to be addressed.

Round Tables

Round Tables revenues are budgeted at \$340,411, which has not changed since the Spring meeting. All Round Tables are reflecting a positive net asset balance except VRT. VRT personnel are aware of the situation and will be discussing the issue at this Annual Conference. The final budget will be approved at the Fall meeting. The Round Tables net assets balance ranges from as high as \$94,356 for SRRT to as low as -\$1,981 for VRT. Round Tables are budgeting total expenses of \$333,822, resulting in an increase of net assets of \$6,589 for the budget year. There is one transfer to the Long-Term Investment Fund requested for Round Tables at this time (LIRT, \$25,000).

Plant Fund

The Plant Fund budget now includes the Headquarters and Washington Office building expenses as in FY 2006. The Headquarters expenses are budgeted at \$1,222,604 and it includes the expenses of the building & maintenance unit of \$823,116. The Washington Office building expenses are budgeted at \$388,275. The General Fund will transfer a total of \$1,610,879 to offset the Plant Fund operating expenses.

Grants and Awards

The proposed ALA Grants and Awards budget of \$3,031,367 includes those grants and awards for which ALA has been notified that funding is approved and also proposed grants and awards. In addition, the Public Relations Campaign, ALA Champions and the Scholarship Bash are reflected in this fund group. During the course of the fiscal year, additional grants may be awarded and if so, the budget will be communicated to the Executive Board for review at the Fall meeting. Among the major outside funded grants in this budget are: Library Literacy & Technology-E Literacy, \$70,000; Ford Foundation Grant, \$232,000 shared by three units; IMLS-LNCC Grant, \$125,983; NLM-Good Health Information @ your Library, \$50,000; NEH/Huntington Lib.-Lincoln Traveling II, \$59,173; NLM-Changing the Face of Medicine, \$56,010; IMLS-New Voices, New Visions \$293,207; Macarthur-Copyright Extension, \$210,000 and Dollar General Grant, \$193,000. Grants are budgeted to contribute \$254,955 in overhead to the General Fund.

The Public Relations Campaign FY 2007 consists of \$301,000 in planned expenditures. The Library Champions (\$108,600), and an external sponsor (\$192,400), are planned as support for the expenditures related to the campaign.

The Scholarship Bash projects revenues of \$212,000, which includes \$95,000 from external funding. In addition, the Annual Conference will provide \$40,000 in program support to

offset the expenses. Funds projected to be available to award as scholarships totals \$120,000 of which \$50,000 is earmarked for Spectrum scholarships.

Long-Term Investments

The ALA's long-term investment portfolio includes a total of eight managers - one bond fund manager (Credit Suisse @ 28%), one large cap core manager (Alliance Bernstein @ 18%), one small cap value manager (NFJ Investment Group @ 8%), an international fund manager (Lazard @ 14%), a large cap value manager (Merrill Lynch @ 10%), a large cap growth manager (Marsico @ 15%), Real Estate Investment Trust (REIT) manager (Heitman @ 6%) and an SRI manager (Ariel @ 1%). The asset allocation of the endowment follows the general guidelines (target) of 70% in equities and 30% in bonds. The current allocation is 73% in equities, 27% in bonds and 0% in cash. Note that the stated targets operate within a range that is + or - 5% for equities/cash and + or - 7 ½% of the stated target for bonds.

The 2007 budget is based on the estimate annual yield of 3.5% and interest income growth of 3.5% for a 7% total return for the endowment. This budget includes, as approved by the Executive Board, to use unrestricted funds from the Leo Albert and Giles Endowment to support the Spectrum Initiative. The balance of the funding for Spectrum Scholarships and the Scholarship Bash is to be realized from the proceeds of the Spectrum Endowment. The budget assumes that interest/dividends of \$94,217 and unrealized gains of \$94,217 will support 25 Spectrum scholars. This budget assumes that a total of \$125,000 will be awarded in scholarships. Expenses related to Spectrum total \$186,727.

Total Capital Budget Request

The FY 2007 Capital Budget Request is \$1,704,600, resulting in \$160,330 in depreciation expense to the operating budget. The Capital Budget includes investment in on-line software development, maintenance on the building, continuing investment in the information systems technology and interior renovations. In FY 2007, \$515,500 will be expended toward phase IX of the Association Management Information System.

The Executive Board will be asked to take action on this budget at its Monday, June 27 meeting.

cc: BARC
Department Heads
Unit Managers

**American Library Association
FY 2007 Total ALA Budget
Inventory of Documents**

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AMERICAN LIBRARY ASSOCIATION
 FY 2007 BUDGETARY CEILING - TOTAL ALA

General Fund	Divisions	Round Tables	Plant Fund	Grants & Awards	Long Term Investment	Total All Funds	GENERAL/ FAS 106 RESERVE
403,000	8,199,062	510,776	0	0	29,002,024	8,709,839	(11,847,000)
529,000					0	529,000	
932,000					29,002,024	29,934,024	
29,307,059	12,175,881	340,411	0	3,031,367	900,996	45,755,714	
281,446					(281,446)	0	
52,000	20,865	0	0	0	94,217	94,217	
(4,665)	4,665	0	0	0	(72,865)	0	
29,635,840	12,201,411	340,411	0	3,031,367	735,119	45,944,148	0
29,635,840	29,400,473	851,467	0	3,031,367	735,119	54,653,966	0
13,881,053	5,137,086	2,170	0	0	0	19,020,309	
14,013,842	8,720,863	331,852	1,610,879	3,031,367	468,923	28,177,526	1,900,000
0	0	0	0	0	126,000	126,000	0
1,610,879	0	0	(1,610,879)	0	0	0	
130,065	(130,065)	0	0	0	0	0	
29,635,840	13,727,863	333,822	0	3,031,367	593,923	47,322,835	1,900,000
0	(1,526,472)	6,589	0	0	141,196	(1,378,687)	(1,900,000)
0	(1,526,472)	6,589	0	0	882,396	882,396	
0	(250,000)	(25,000)	0	0	1,023,592	(496,291)	(1,900,000)
403,000					275,000	0	
529,000					0	0	
932,000	6,422,589	492,365	0	0	30,300,516	38,147,571	(13,747,000)

Projected Net Asset Balance at end of FY 2006 (Available for Budgetary Ceiling)

Projected Net Asset Balance at end of FY 2006-Operating Reserve (not available for budgetary ceiling)

Projected Net Asset Balance at end of FY 2006-Board Designated Reserve (Not Available for Budgetary Ceiling)
 Total Operating and Board Designated Reserve (not available for budgetary ceiling)

FY 2007 Budgeted Revenues
 Revenue Transfer:
 Interest & Dividend trf to G.F.
 Spectrum Interest/Dividends
 Spectrum Capital Gain
 Life Member Dues
 Continuing Members

Total Revenues including Capital Gain Transfer

TOTAL ALA BUDGETARY CEILING

FY 2007 Budgeted Expenses
 Salary and Benefits
 Other
 Spectrum Scholarship Expenses
 Plant Fund Transfer
 Support To Small Divisions

Total Expenses

FY 2007 Projected Net Revenues (Expenses)

Capital Gain

FY 2007 Projected Change in Net Assets

Net Assets Transfer

Projected Operating Reserve (memo only)

Projected Board Designated Reserve (memo only)

Budgeted Net Asset at end of FY 2007

AMERICAN LIBRARY ASSOCIATION
FY 2007 BUDGET - TOTAL ALA BUDGET

Summer Presentation: FY 2007 Budget Request	General Fund	Divisions	Round Tables	Plant Fund	Grants & Awards	Long Term Investment	Total All Funds	GF/FAS 106 RESERVE
Revenues	29,307,059	12,175,981	340,411	0	3,031,367	900,996	45,755,714	0
Revenue Transfers:								
Interest & Dividend trf to G.F.	281,446	0	0	0	0	(281,446)	0	0
Spectrum Interest/Dividends	0	0	0	0	0	94,217	94,217	0
Spectrum Capital Gain	52,000	20,865	0	0	0	(72,865)	0	0
Life Member Dues	(4,665)	4,665	0	0	0	0	0	0
Continuing Members	29,635,840	12,201,411	340,411	0	3,031,367	735,119	45,944,148	0
Total Revenues	29,635,840	12,201,411	340,411	0	3,031,367	735,119	45,944,148	0
Expenses								
Plant Fund Transfer-Operating	28,024,961	13,727,883	333,822	1,610,879	3,031,367	593,923	47,322,835	1,900,000
	1,610,879	0	0	(1,610,879)	0	0	0	0
Total Expenses	29,635,840	13,727,883	333,822	0	3,031,367	593,923	47,322,835	1,900,000
Net Revenues (Expenses)	0	(1,526,472)	6,589	0	0	141,196	(1,379,887)	(1,900,000)
Long Term Investment - Unrealized Gain	0	0	0	0	0	882,396	882,396	0
Total Excess (Deficiency) of Revenue over Exp.	0	(1,526,472)	6,589	0	0	1,023,592	(396,291)	(1,900,000)
FY 2006 Approved Budget								
Revenues	27,280,119	13,585,433	350,073	0	2,796,052	740,431	44,752,108	0
Revenue Transfers:								
Interest & Dividend trf to G.F.	219,190	0	0	0	0	(219,190)	0	0
Spectrum Interest/Dividends	0	0	0	0	0	79,428	79,428	0
Spectrum Capital Gain	53,000	24,916	0	0	0	(77,916)	0	0
Life Member Dues	(4,000)	4,000	0	0	0	0	0	0
Continuing Members	27,548,309	13,514,348	350,073	0	2,796,052	602,182	44,910,964	0
Total Revenues	27,548,309	13,514,348	350,073	0	2,796,052	602,182	44,910,964	0
Expenses								
CDA Interest Payment	25,905,869	13,688,470	344,390	1,553,691	2,796,052	547,831	44,836,303	1,350,000
CIPA Interest Payment	2,053	0	0	0	0	(2,053)	0	0
Plant Fund Transfer-Operating	16,986	0	0	(1,553,691)	0	(16,986)	0	0
Total Expenses	27,478,609	13,688,470	344,390	0	2,796,052	528,782	44,836,303	1,350,000
Net Revenues (Expenses)	69,700	(74,122)	5,683	0	0	73,400	74,661	(1,350,000)
Long Term Investment - Unrealized Gain	0	0	0	0	0	720,751	720,751	0
Total Excess (Deficiency) of Revenue over Exp.	69,700	(74,122)	5,683	0	0	794,151	794,412	(1,350,000)

Budget Request	GENERAL FUND	DIVISION FUND	ROUND TABLES	PLANT FUND	GRANTS & AWARDS	LONG-TERM INVESTMENT	FY 2007 BUDGET REQUEST TOTAL	FAS 106 RESERVE FUND
Description								
Subtotal-Dues	5,669,985	2,568,025	164,076	0	0	(72,865)	8,329,221	0
Subtotal-Sales-Net	5,298,918	472,553	2,200	0	0	0	5,773,671	0
Subtotal-Other Sales	617,575	1,200,907	72,800	0	24,000	2,400	1,917,682	0
Subtotal-Subscriptions	3,193,312	2,048,691	11,810	0	0	0	5,253,813	0
Subtotal-Advertising	4,826,522	1,474,582	9,600	0	0	0	6,310,704	0
Subtotal-Meetings & Conf.	7,658,985	2,977,600	55,925	0	93,000	0	10,785,510	0
Subtotal-Grants & Awards	0	1,500	0	0	2,377,727	0	2,379,227	0
Subtotal-Misc.	2,370,543	1,457,553	24,000	0	536,640	1,687,980	6,076,716	0
Total Revenues	29,635,840	12,201,411	340,411	0	3,031,367	1,617,515	46,826,544	0
Payroll & Related Exp.	13,881,053	5,137,086	2,170	0	278,144	0	19,298,453	0
Outside Services	3,195,120	1,077,463	6,327	28,400	441,075	251,404	4,999,789	0
Travel and Related Expenses	1,249,347	623,023	1,650	0	294,324	1,200	2,169,544	0
Meetings & Conferences	3,107,545	2,292,001	163,103	0	552,004	246,325	6,360,978	0
Publication Related Expenses	4,418,145	1,682,214	96,991	0	93,223	14,275	6,304,848	0
Operating Expenses	4,353,414	1,318,648	28,601	759,363	1,089,717	78,109	7,627,852	1,900,000
Total IUTs	(1,123,724)	493,926	16,170	823,116	27,925	2,610	240,023	0
Total Direct Expenses	29,080,900	12,624,361	315,012	1,610,879	2,776,412	593,923	47,001,487	1,900,000
Contribution Margin	554,940	(422,950)	25,399	-1,610,879	254,955	1,023,592	-174,943	(1,900,000)
IUT-General Overhead	(1,425,957)	1,152,192	18,810	0	254,955	0	0	0
Total Expenses Excl. Alloc	27,654,943	13,776,553	333,822	1,610,879	3,031,367	593,923	47,001,487	1,900,000
IUT-Allocations	1,740,945	(130,066)	0	-1,610,879	0	0	0	0
Total Exp. Incl. OH & Alloc.	29,395,888	13,646,487	333,822	0	3,031,367	593,923	47,001,487	1,900,000
Net Rev/(Exp) Before Taxes	239,952	(1,445,076)	6,589	0	0	1,023,592	-174,943	(1,900,000)
Taxes/Income	239,952	81,396	0	0	0	0	321,348	0
Total Expenses Incl. Taxes	29,635,840	13,727,883	333,822	0	3,031,367	593,923	47,322,835	1,900,000
Net Rev/(Exp) After Taxes	0	(1,526,472)	6,589	0	0	1,023,592	-496,291	(1,900,000)

Description	COMMUNICATIO NS & MARKETING		EXEC OFFICE UNITS		WO & OITP		MP&S		PUBLISHING		FINANCE, ACCTG & STAFF		GENERAL ADM & OH		FY 2007 BUDGET REQUEST		FY 2006 APPROVED BUDGET		FY 2007 BUDGET VS. FY 2006 BUDGET		
	Unit #100's	Unit #103's	Unit 150's	Unit #200's	Unit #300's	Unit #500's	Unit #591	Unit #550's	Unit #591	TOTAL	TOTAL	TOTAL	TOTAL	TOTAL	TOTAL	TOTAL	TOTAL	TOTAL	TOTAL	TOTAL	%
Subtotal-Duogs	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Subtotal-Sales-Net	0	0	0	130,500	5,163,468	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	2.1%
Subtotal-Other Sales	1,000	0	0	31,075	285,500	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1.6%
Subtotal-Subscriptions	0	0	0	91,000	3,102,312	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	38.5%
Subtotal-Advertising	0	0	0	1,039,900	3,786,622	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	12.0%
Subtotal-Meetings & Conf.	2,250	0	0	7,656,735	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	11.3%
Subtotal-Grants & Awards	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	11.6%
Subtotal-Misc.	40,000	0	0	572,843	971,167	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	3.5%
Total Revenues	43,250	0	0	9,522,053	13,309,069	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	7.6%
Payroll & Related Exp.	1,986,392	1,388,335	1,575,611	3,159,961	4,032,031	1,739,523	0	0	0	0	0	0	0	0	0	0	0	0	0	0	(3.2%)
Outside Services	220,765	139,700	353,714	1,003,701	360,265	683,975	433,000	0	0	0	0	0	0	0	0	0	0	0	0	0	(5.4%)
Travel and Related Expenses	52,610	280,890	51,087	625,190	225,120	14,450	0	0	0	0	0	0	0	0	0	0	0	0	0	0	(2.3%)
Meetings & Conferences	53,650	69,006	31,948	2,664,971	50,600	137,470	100,000	0	0	0	0	0	0	0	0	0	0	0	0	0	(11.0%)
Publication Related Expenses	219,199	72,650	4,300	772,950	3,343,903	1,600	1,600	0	0	0	0	0	0	0	0	0	0	0	0	0	(8.4%)
Operating Expenses	266,679	227,821	244,209	861,261	1,434,938	660,328	688,178	0	0	0	0	0	0	0	0	0	0	0	0	0	(2.4%)
Total IUTs	48,066	59,053	0	125,346	-95,286	-1,213,903	-47,000	0	0	0	0	0	0	0	0	0	0	0	0	0	(19.2%)
Total Direct Expenses	2,847,361	2,237,355	2,260,969	9,211,480	9,351,571	2,023,443	0	0	0	0	0	0	0	0	0	0	0	0	0	0	(6.0%)
Contribution Margin	-2,804,111	-2,237,355	-2,260,969	310,573	3,957,498	-2,023,443	5,612,747	0	0	0	0	0	0	0	0	0	0	0	0	0	377.2%
IUT-General Overhead	0	0	0	1,951,311	2,867,448	0	-6,238,716	0	0	0	0	0	0	0	0	0	0	0	0	0	(20.8%)
Total Expenses Excl. Alloc	2,847,361	2,237,355	2,260,969	11,162,791	12,213,019	2,023,443	-5,089,955	0	0	0	0	0	0	0	0	0	0	0	0	0	(7.9%)
IUT-Allocations/Incl Plant Fund Trf	0	0	0	0	-503,652	0	2,244,507	0	0	0	0	0	0	0	0	0	0	0	0	0	(2.7%)
Total Exp. Incl. OH & Alloc.	2,847,361	2,237,355	2,260,969	11,162,791	11,709,457	2,023,443	-2,845,488	0	0	0	0	0	0	0	0	0	0	0	0	0	(7.6%)
Net Rev/(Exp) Before Taxes	-2,804,111	-2,237,355	-2,260,969	-1,640,738	1,599,612	-2,023,443	9,606,956	0	0	0	0	0	0	0	0	0	0	0	0	0	8.7%
Taxes/Income	0	0	0	0	239,952	0	239,952	0	0	0	0	0	0	0	0	0	0	0	0	0	(56.9%)
Total Expenses Incl. Taxes	2,847,361	2,237,355	2,260,969	11,162,791	11,949,409	2,023,443	-2,845,488	0	0	0	0	0	0	0	0	0	0	0	0	0	(7.9%)
Net Rev/(Exp) After Taxes	-2,804,111	-2,237,355	-2,260,969	-1,640,738	1,359,660	-2,023,443	9,606,956	0	0	0	0	0	0	0	0	0	0	0	0	0	(100.0%)

Description	Unit #401	Unit #403	Unit #404	Unit #405	Unit #406	Unit #407	Unit #409	Unit #410	Unit #411	Unit #412	Unit #413	Unit #414	FY 2007 BUDGET TOTAL	FY 2006 APPROVED BUDGET	FY 2007 BUDGET VS. FY 2006 BUDGET %
	PLA	ACRL	CHOICE	AASL	ASCLA	ALCTS	LAMA	RUSA	ALTA	LITA	ALSC	YALSA			
Actual Net Assets at	943,018	1,844,404	1,850,382	974,204	70,351	174,535	116,665	353,940	6,371	451,853	981,038	432,192	8,199,062	8,965,183	
Subtotal-Dues	459,100	493,079	0	332,450	44,150	222,825	208,275	227,887	66,580	203,085	138,444	172,150	2,568,025	2,535,565	32,460 1.3%
Subtotal-Sales-Net	111,100	173,038	77,625	33,750	5,700	14,750	12,240	2,500	(50)	11,400	11,000	19,500	472,553	390,877	81,676 20.9%
Subtotal-Other Sales	141,800	248,447	86,600	19,600	5,000	1,750	0	21,200	500	120	641,900	33,990	1,200,907	1,096,020	104,887 9.6%
Subtotal-Subscriptions	35,000	175,129	1,549,537	22,000	0	80,525	32,500	69,000	0	65,000	10,000	10,000	2,048,891	1,891,880	156,811 8.3%
Subtotal-Advertising	43,800	455,462	854,377	26,785	0	8,000	0	29,108	150	27,500	10,400	19,000	1,474,582	1,475,479	(897) (0.1%)
Subtotal-Meetings &	220,500	1,660,720	0	112,275	7,050	281,680	47,000	44,500	36,375	265,950	220,650	79,900	2,977,600	4,888,747	(1,911,147) (39.1%)
Subtotal-Grants &	0	0	0	0	0	0	0	0	1,500	0	0	0	1,500	1,500	0
Subtotal-Misc.	109,200	322,573	584,130	67,200	4,750	61,300	65,900	37,900	8,100	22,000	12,150	173,350	1,457,553	1,334,260	123,273 9.2%
Total Revenues	1,119,500	3,528,448	3,152,269	614,060	66,650	660,830	365,915	432,095	113,155	696,055	1,044,544	507,890	12,201,411	13,614,348	(1,412,937) (10.4%)
Payroll & Related Exp.	600,608	946,188	1,403,788	616,089	70,828	206,969	163,300	141,450	136,453	205,435	391,309	254,671	6,137,086	4,806,421	(330,665) (8.9%)
Outside Services	286,280	365,126	151,505	135,925	2,650	16,900	17,778	18,525	300	29,329	19,535	32,710	1,077,453	1,210,727	(133,284) 11.0%
Travel and Related	92,175	192,255	74,626	99,120	8,500	46,940	18,930	17,900	4,450	21,327	27,750	19,050	623,023	783,582	(160,559) 20.5%
Meetings & Conferences	332,450	1,119,468	26,350	114,250	8,860	154,200	63,000	65,085	29,938	131,700	201,200	51,500	2,292,001	2,082,050	(209,951) (10.1%)
Publication Related	231,190	417,073	581,352	153,048	8,241	59,082	12,072	41,318	9,307	55,072	60,544	53,886	1,682,214	1,590,449	(91,765) (5.8%)
Operating Expenses	158,009	288,539	380,868	159,563	4,967	47,035	25,937	20,975	4,052	47,395	171,331	10,077	1,318,648	1,182,148	(136,500) (11.5%)
Total IUTs	82,832	61,709	(19,296)	76,693	6,811	60,433	31,231	61,467	8,336	40,394	48,267	35,049	493,926	576,471	(82,545) 14.3%
Total Direct Expenses	1,783,544	3,391,358	2,599,223	1,354,688	110,855	591,459	332,148	366,720	186,336	530,652	919,936	456,942	12,624,361	12,231,848	(392,513) (3.2%)
Contribution Margin	(664,044)	137,090	553,046	(740,628)	(44,205)	69,371	33,767	65,375	(73,681)	65,403	124,608	50,948	(422,950)	1,382,500	(1,805,450) (130.6%)
IUT-General Overhead	78,949	417,783	338,871	28,354	2,409	66,071	17,927	17,921	4,214	63,255	94,401	22,037	1,152,192	1,522,687	(370,495) 24.3%
Total Expenses Excl.	1,862,493	3,809,141	2,938,094	1,383,042	113,254	657,530	350,075	384,641	191,050	593,907	1,014,337	478,979	13,776,553	13,754,535	(22,018) (0.2%)
IUT-Allocations	0	0	0	0	(41,123)	0	0	0	(88,943)	0	0	0	(130,066)	(142,115)	(12,049) (8.5%)
Total Exp. Incl. OH &	1,862,493	3,809,141	2,938,094	1,383,042	72,141	657,530	350,075	384,641	102,107	593,907	1,014,337	478,979	13,646,487	13,612,420	(34,067) (0.3%)
Net Rev/(Exp) Before	(742,993)	(280,693)	214,175	(768,982)	(5,491)	3,300	15,840	47,454	11,048	2,148	30,207	28,911	(1,445,076)	1,928	(1,447,004) (75062.1%)
Taxes/Income	1,400	30,497	45,657	1,560	0	160	0	762	0	600	260	500	81,396	76,050	(5,346) (7.0%)
Total Expenses Incl.	1,863,893	3,839,638	2,983,751	1,384,602	72,141	657,690	350,075	385,403	102,107	594,507	1,014,597	479,479	13,727,883	13,688,470	(39,413) (0.3%)
Net Rev/(Exp) After	(744,393)	(311,190)	168,518	(770,542)	(5,491)	3,140	15,840	46,692	11,048	1,548	29,947	28,411	(1,526,472)	(74,122)	(1,452,350) (1959.4%)
Tfr to L-T	0	(100,000)	(50,000)	(50,000)	0	0	0	(50,000)	0	0	0	0	(250,000)	(591,999)	
Net Assets at End of	198,625	1,433,214	1,968,900	153,662	64,870	177,775	132,505	350,632	17,419	453,401	1,010,986	460,603	6,422,590	8,199,062	

	LHRT	ERT	FAFLRT	GOHORT	IFERT	JRRT	MMRT	LRRT	MAGERT	SRRT	SORT	LIRT	EMERT	CLENERG	VRT	ISSRT	GLBTRT	FY 2007
Description	Unit #	Unit #	Unit #	Unit #	Unit #	Unit #	Unit #	Unit #	Unit #	Unit #	Unit #	Unit #	Unit #	Unit #	Unit #	Unit #	Unit #	BUDGET
Net Assets at Beginning of Year	11,866	7,492	2,272	41,421	45,466	13,969	14,164	19,140	7,412	94,027	11,286	75,099	93,922	42,326	732	10,271	19,111	510,776
Subtotal-Dues	5,105	5,815	6,000	18,500	20,250	9,125	17,310	6,000	8,185	12,000	1,125	19,100	5,100	8,000	5,500	4,250	11,700	164,875
Subtotal-Sales-Net	0	0	0	0	0	0	0	0	2,000	0	0	0	0	0	0	0	0	2,000
Subtotal-Other Sales	0	0	0	0	0	0	0	0	0	600	0	0	0	0	0	0	0	600
Subtotal-Subscriptions	0	0	60	10,000	0	120	0	0	1,000	0	0	0	72,000	0	0	0	0	72,000
Subtotal-Advertising	0	0	3,600	6,000	0	0	0	0	0	0	0	0	150	480	0	0	0	11,810
Subtotal-Meetings & Conf.	0	0	0	4,000	24,000	0	0	0	0	0	2,100	0	12,000	0	0	0	0	9,600
Subtotal-Grants & Awards	0	0	0	0	0	0	0	0	0	1,325	0	0	0	0	0	0	0	56,925
Subtotal-Misc.	0	0	3,000	3,500	1,000	0	12,300	0	0	0	1,000	0	1,700	1,500	0	0	0	24,000
Total Revenues	5,105	5,815	12,660	42,000	45,250	9,245	29,610	6,000	12,396	13,925	4,225	19,100	90,950	10,180	5,500	8,250	20,200	340,411
Payroll & Related Exp.	0	0	360	0	1,000	0	0	115	0	0	0	0	0	495	0	0	200	2,170
Outside Services	25	2	250	75	150	0	0	25	0	160	0	250	5,400	0	0	0	0	6,327
Travel and Related Exp.	0	650	0	0	0	0	0	100	800	100	0	0	0	0	0	0	0	1,650
Meetings & Conferences	2,600	3,600	4,785	11,350	34,952	1,500	18,550	1,900	4,050	5,875	2,800	5,300	41,530	3,400	5,110	2,600	13,400	86,103
Publication Related Exp.	50	0	5,600	24,850	2,140	4,000	3,611	100	4,760	4,650	0	5,200	34,560	3,950	1,000	1,400	1,000	96,991
Operating Expenses	365	206	350	500	1,530	1,800	1,835	2,150	387	1,521	325	300	10,350	275	1,338	3,350	1,425	28,601
Total IUTs	1,110	750	150	480	1,929	400	1,356	575	450	0	975	6,650	325	1,250	215	470	225	16,170
Total Direct Expenses	4,650	6,202	11,496	37,175	41,601	7,700	25,352	4,965	10,507	12,386	4,100	16,600	92,265	9,370	7,663	7,820	16,290	319,012
Contribution Margin	665	613	1,164	4,825	3,849	1,545	4,258	1,035	1,889	1,629	125	2,500	11,316	810	(2,163)	430	3,950	26,389
IUT-General Overhead	511	582	600	1,950	4,425	913	1,731	600	920	1,200	113	1,910	510	800	550	425	1,170	18,810
Total Expenses Excl. Alloc	5,061	5,784	12,096	39,025	46,026	8,613	21,083	5,565	11,427	13,586	4,213	18,510	92,775	10,170	8,213	8,245	17,420	333,822
IUT-Allocations	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	333,822
Total Exp. Incl. OH & Alloc.	5,061	5,784	12,096	39,025	46,026	8,613	21,083	5,565	11,427	13,586	4,213	18,510	92,775	10,170	8,213	8,245	17,420	333,822
Net Rev(Exp) Before Taxes	44	31	564	2,975	(776)	632	2,527	435	969	329	12	590	(1,825)	10	(2,713)	6	2,780	6,589
Taxes/Income	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Total Expenses Incl. Taxes	5,061	5,784	12,096	39,025	46,026	8,613	21,083	5,565	11,427	13,586	4,213	18,510	92,775	10,170	8,213	8,245	17,420	333,822
Net Rev(Exp) After Taxes	44	31	564	2,975	(776)	632	2,527	435	969	329	12	590	(1,825)	10	(2,713)	6	2,780	6,589
Fund Transfer	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	(25,000)
Net Assets at End of Year	11,910	7,623	2,836	44,396	44,590	14,601	16,691	19,576	8,381	94,358	11,298	61,489	92,097	42,336	(1,961)	10,276	21,991	492,365

Description	HQ BUILDING UNIT 710 0000		WO BUILDING UNIT 720 0000		FY 2007 BUDGET TOTAL	FY 2006 APPROVED BUDGET	FY 2007 BUDGET VS. FY 2006 BUDGET	
							\$	%
Subtotal-Dues	0	0	0	0	0	0	0	
Subtotal-Sales-Net	0	0	0	0	0	0	0	
Subtotal-Other Sales	0	0	0	0	0	0	0	
Subtotal-Subscriptions	0	0	0	0	0	0	0	
Subtotal-Advertising	0	0	0	0	0	0	0	
Subtotal-Meetings & Conf.	0	0	0	0	0	0	0	
Subtotal-Grants & Awards	0	0	0	0	0	0	0	
Subtotal-Misc.	0	0	0	0	0	0	0	
Total Revenues	0	0	0	0	0	0	0	
Payroll & Related Exp.	0	0	0	0	0	0	0	
Outside Services	0	0	0	0	0	0	0	
Travel and Related Expenses	0	28,400	0	28,400	28,400	0	(28,400)	
Meetings & Conferences	0	0	0	0	0	0	0	
Publication Related Expenses	0	0	0	0	0	0	0	
Operating Expenses	399,488	0	359,875	759,363	759,363	779,829	20,466	2.6%
Total IUTs	823,116	0	823,116	823,116	823,116	773,862	(49,254)	(6.4%)
Total Direct Expenses	1,222,604	0	388,275	1,610,879	1,610,879	1,553,691	(57,188)	(3.7%)
Contribution Margin	(1,222,604)	0	(388,275)	(1,610,879)	(1,610,879)	(1,553,691)	(57,188)	(3.7%)
IUT-General Overhead	0	0	0	0	0	0	0	
Total Expenses Excl. Alloc	1,222,604	0	388,275	1,610,879	1,610,879	1,553,691	(57,188)	(3.7%)
IUT-Allocations	(1,222,604)	0	(388,275)	(1,610,879)	(1,610,879)	(1,553,691)	57,188	3.7%
Total Exp. Incl. OH & Alloc.	0	0	0	0	0	0	0	
Net Rev/(Exp) Before Taxes	0	0	0	0	0	0	0	
Taxes/Income	0	0	0	0	0	0	0	
Total Expenses Incl. Taxes	0	0	0	0	0	0	0	
Net Rev/(Exp) After Taxes	0	0	0	0	0	0	0	

FY 2007 BUDGET REQUEST	34 951		34 101		34 109		34 111		34 111		34 111		34 115		34 200		34 200		34 200		34 200		34 200		34 200		34 200		34 200		34 200		34 200				
	SCHOLARSHIP P-SPENDING	CLIFF	ARTHUR CURLY-PRINC	ARTHUR CURLY-SPENDING	INTL FROM ENDWMT-PRINCPL	INTL FROM ENDWMT-SPENDING	BOGLE ENDWMT-PRINCPL	BOGLE ENDWMT-SPENDING	EMILY DEAN HEIDMAN-PRINCPL	EMILY DEAN HEIDMAN-SPENDING	CULTURAL COMMUNITIES FUND-PRINCIPAL	CULTURAL COMMUNITIES FUND-SPENDING	BABER AWARD ENDWMT-PRINCIPALA	BABER AWARD ENDWMT-SPENDING	BABER AWARD ENDWMT-PRINCIPALA	BABER AWARD ENDWMT-SPENDING	PAUL HOWARD END-SPENDING	PAUL HOWARD END-SPENDING	BOYD MILITARY NOVEL AWARD-PRINCIPAL	BOYD MILITARY NOVEL AWARD-SPENDING	Project #	Project #	Project #	Project #	Project #	Project #	Project #	Project #	Project #	Project #	Project #	Project #	Project #				
	3,807	715,199	49,357	192	121,392	1,362	15,244	49,240	0	565,910	0	200,489	2,249	54,511	683	121,985	10,382																				
Subtotal-Dues	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0				
Subtotal-Sales-Net	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0			
Subtotal-Other Sales	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0		
Subtotal-Subscriptions	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0		
Subtotal-Advertising	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Subtotal-Readings & Conf.	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0		
Subtotal-Grants & Awards	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0		
Subtotal-Alloc.	11,211	55,012	543	543	5,295	4,206	543	543	1,687	19,109	19,109	7,095	7,095	1,931	1,931	1,931	1,931	4,833	4,833	4,833	4,833	4,833	4,833	4,833	4,833	4,833	4,833	4,833	4,833	4,833	4,833	4,833	4,833	4,833	4,833		
Total Revenues	11,211	55,012	543	543	5,295	4,206	543	543	1,687	19,109	19,109	7,095	7,095	1,931	1,931	1,931	1,931	4,833	4,833	4,833	4,833	4,833	4,833	4,833	4,833	4,833	4,833	4,833	4,833	4,833	4,833	4,833	4,833	4,833	4,833		
Payroll & Related Exp.	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Outlets Services	2,833	7,074	0	140	0	1,105	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Travel and Related Expenses	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Meetings & Conferences	3,000	18,000	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Publication Related Expenses	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Operating Expenses	1,500	8,000	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Total Indirect Expenses	3,828	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Total Direct Expenses	11,211	34,074	403	543	13,191	4,206	543	543	1,687	19,109	19,109	7,095	7,095	1,931	1,931	1,931	1,931	4,833	4,833	4,833	4,833	4,833	4,833	4,833	4,833	4,833	4,833	4,833	4,833	4,833	4,833	4,833	4,833	4,833	4,833	4,833	
Contribution Margin	0	20,938	948	0	8,487	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
ITF-General Overhead	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Total Expenses Excl. Alloc	11,211	34,074	403	543	13,191	4,206	543	543	1,687	19,109	19,109	7,095	7,095	1,931	1,931	1,931	1,931	4,833	4,833	4,833	4,833	4,833	4,833	4,833	4,833	4,833	4,833	4,833	4,833	4,833	4,833	4,833	4,833	4,833	4,833	4,833	
ITF-Allocations	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Total Exp. Incl. OH & Alloc.	11,211	34,074	403	543	13,191	4,206	543	543	1,687	19,109	19,109	7,095	7,095	1,931	1,931	1,931	1,931	4,833	4,833	4,833	4,833	4,833	4,833	4,833	4,833	4,833	4,833	4,833	4,833	4,833	4,833	4,833	4,833	4,833	4,833		
Net Rev(Exp) Before Taxes	0	20,938	948	0	8,487	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Taxes/Income	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Total Expenses Incl. Taxes	11,211	34,074	403	543	13,191	4,206	543	543	1,687	19,109	19,109	7,095	7,095	1,931	1,931	1,931	1,931	4,833	4,833	4,833	4,833	4,833	4,833	4,833	4,833	4,833	4,833	4,833	4,833	4,833	4,833	4,833	4,833	4,833	4,833		
Net Rev(Exp) After Taxes	0	20,938	948	0	8,487	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Net Assets Transfer In/Out	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Net Assets at End of Year	3,807	208,337	18,303	162	123,855	1,383	15,670	49,550	0	565,785	0	209,535	2,249	56,476	683	122,660	10,382																				

FY 2007 BUDGET REQUEST	34		34		34		34		34		34		34		34		34		34		
	230	210	210	210	210	210	210	210	210	210	210	210	210	210	210	210	210	210	210	210	210
Ken Haycock Endowment - Principal	Ken Haycock Endowment - Spending	LIPPIGOTT PRINCIPAL	LIPPIGOTT PRINCIPAL	KATHY SCHNEIDER PRINCIPAL	KATHY SCHNEIDER PRINCIPAL	KATHY SCHNEIDER PRINCIPAL	KATHY SCHNEIDER PRINCIPAL	CARRIEGE ENDOWMENT PRINCIPAL	CARRIEGE ENDOWMENT PRINCIPAL	FYAH-PRINCIPAL	FYAH-PRINCIPAL	ELIZABETH FUTAS-PRINCIPAL	ELIZABETH FUTAS-PRINCIPAL	FLA-PRINCIPAL	FLA-PRINCIPAL	OBENY-PRINCIPAL	OBENY-PRINCIPAL	LEABERBIMS - Principal	LEABERBIMS - Principal	LEABERBIMS - Spending	LEABERBIMS - Spending
Project # 0858	Project # 0859	Project # 1044	Project # 1645	Project # 1640	Project # 1641	Project # 2232	Project # 2592	Project # 2592	Project # 2592	Project # 5168	Project # 5172	Project # 9174	Project # 9175	Project # 3178	Project # 3179	Project # 3650	Project # 3651	Project # 3652	Project # 3653	Project # 3654	Project # 3655
41,572	438	28,437	337	350,846	2,232	1,278,887	0	359,867	3,788	21,509	21,509	778	789,118	4,598	21,488	243	243	24,742	24,742	287	287
Subtotal-Dues	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Subtotal-Sales-Ret	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Subtotal-Other Sales	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Subtotal-Subscriptions	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Subtotal-Advertising	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Subtotal-Meetings & Cont.	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Subtotal-Grants & Awards	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Subtotal-Misc.	1,505	1,505	1,046	1,046	1,046	1,046	1,046	1,046	1,046	1,046	1,046	1,046	1,046	1,046	1,046	1,046	1,046	1,046	1,046	1,046	1,046
Total Revenues	1,505	1,505	1,046	1,046	1,046	1,046	1,046	1,046	1,046	1,046	1,046	1,046	1,046	1,046	1,046	1,046	1,046	1,046	1,046	1,046	1,046
Payroll & Related Exp.	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Outside Services	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Travel and Related Expenses	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Printing & Conferences	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Publication Related Expenses	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Operating Expenses	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Total Totals	(118)	118	223	(223)	5,725	(5,725)	(605)	3,405	2,050	805	805	731	(731)	(26,117)	26,117	(270)	270	(280)	280	100	100
Total Direct Expenses	(118)	1,505	223	1,046	5,725	(5,725)	(605)	3,405	2,050	805	805	731	(731)	(26,117)	26,117	(270)	270	(280)	280	100	100
Contribution Margin	1,623	0	823	0	6,826	0	43,822	0	43,822	1,1573	0	102	0	43,197	27,000	1,037	0	1,298	0	0	0
UT-General Overhead	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Total Expenses Excl. Alloc	(118)	1,505	223	1,046	5,725	(5,725)	(605)	3,405	2,050	805	805	731	(731)	(26,117)	27,000	(270)	270	(280)	280	100	100
UT-Allocations	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Total Exp. Incl. Off & Alloc.	(118)	1,505	223	1,046	5,725	(5,725)	(605)	3,405	2,050	805	805	731	(731)	(26,117)	27,000	(270)	270	(280)	280	100	100
Net Rev/(Exp) Before Taxes	1,623	0	823	0	6,826	0	43,822	0	43,822	1,1573	0	102	0	47,197	0	1,037	0	1,298	0	0	0
Taxes/Income	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Total Expenses Incl. Taxes	(118)	1,505	223	1,046	5,725	(5,725)	(605)	3,405	2,050	805	805	731	(731)	(26,117)	27,000	(270)	270	(280)	280	100	100
Net Rev/(Exp) After Taxes	1,623	0	823	0	6,826	0	43,822	0	43,822	1,1573	0	102	0	47,197	0	1,037	0	1,298	0	0	0
Net Assets Transfer In/(Out)	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Net Assets at End of Year	44,198	418	30,380	317	387,272	2,232	1,272,609	0	357,440	3,798	23,811	278	816,313	4,598	22,705	243	30,041	30,041	287	287	287

	ESTIMATED PURCHASE PRICE (PER UNIT)	UNIT REQ. FY 2007 DEPR. EXP. 1/2 YR.	UNIT REQ. FY 2008 DEPR. EXP. FULL YR.
TOTAL CAPITAL REQUEST-GENERAL FUND	1,243,200	120,447	240,894
TOTAL CAPITAL REQUEST-DIVISION	324,250	33,025	66,050
TOTAL CAPITAL REQUEST-PLANT FUND	137,150	6,858	13,715
GRAND TOTAL	1,704,600	160,330	320,659
TOTAL CAPITAL REQUEST-GENERAL FUND & PLANT FUND (EXCL. DIV. FUND)	1,380,350	127,305	254,609

UNIT #	UNIT NAME	ITEM REQUESTED	ESTIMATED PURCHASE PRICE (PER UNIT)	LIFE	UNIT REQ. FY 2007 DEPR. EXP. 1/2 YR.	UNIT REQ. FY 2008 DEPR. EXP. FULL YR.
505	ITTS	COMPUTER RELATED-GENERAL FUND & DIVISION:				
505	ITTS	Migration to Outlook/Exchange Email System	80,000	7	5,714	11,429
505	ITTS	Online Dues System - modification for installment payments	20,000	7	1,429	2,857
505	ITTS	ADP Payroll/HR System - replacement	58,000	7	4,143	8,286
505	ITTS	Google Search Engine for ALA website renewal/replacement (2-year renewal)	30,000	7	2,143	4,286
505	ITTS	E-store Upgrade	150,000	7	10,714	21,429
505	ITTS	Online Donation System	44,500	7	3,179	6,357
505	ITTS	Custom Query Tool for Marketing (Informz)	33,000	7	2,357	4,714
505	ITTS	Web Content Management System	100,000	7	7,143	14,286
		SUBTOTAL	515,500		36,821	73,643
505	ITTS	Storage Area Network (SAN)	125,500	5	12,550	25,100
505	ITTS	Blade Servers (for SAN)	47,000	5	4,700	9,400
505	ITTS	Cisco ASA box (Firewall)	80,000	5	8,000	16,000
505	ITTS	Virtual Management Software (VMWare)	20,000	5	2,000	4,000
505	ITTS	Disaster Recovery/Business Continuity	50,000	5	5,000	10,000
505	ITTS	Tape Backup Units	35,000	5	3,500	7,000
505	ITTS	Tapes	15,000	5	1,500	3,000
505	ITTS	2 - HP2400 Printers	2,500	5	250	500
505	ITTS	Disk Server Upgrades	7,500	5	750	1,500
505	ITTS	DVD Burners	1,000	5	100	200
		SUBTOTAL	383,500		38,350	76,700
		TOTAL INFO TECH RELATED CAPITAL	899,000		75,171	150,343
103	Exec Office	2 Printers \$1,200 each	2,400	3	400	800
106	HRDR	Laptop Computer	2,400	3	400	800
115	PPO	2 Monitors - 19" CRT at \$250 each	500	3	83	167
150	WO	Citrix Server plus associated hardware, installation and configuration costs.	13,100	3	2,183	4,367
150	WO	PineApp Mail Secure 1100	3,649	3	608	1,216
150	WO	Wireless Hub Switch	2,355	3	393	785
150	WO	2 Wireless Access Points	1,600	3	83	167
150	WO	10 - 17" viewsonic monitors	1,600	3	260	500
150	WO	APC Symmetra Back-Up Battery Unit	22,550	3	3,758	7,517
150	WO	Flash memory cards, NICs, Tros, cables, CD-RW drives, computer memory, printer memory, UPS battery replacement, Fortinet email security application.	9,180	3	1,530	3,060
221	Conf Serv	Computer Printer, not for new person, for department to replace old one	3,500	3	583	1,167
221	Conf Serv	Computer and Monitor	1,200	3	200	400
		TOTAL PERSONAL COMPUTER RELATED-G. F.	62,834		10,472	20,945
403	ACRL	Online Database Publishing	15,000	5	1,500	3,000
404	CHOICE	KVM Switch for IT area	3,500	3	583	1,167
404	CHOICE	Production software (MacIntosh)	3,000	3	500	1,000
404	CHOICE	Publishing System 2.0	50,000	5	5,000	10,000
404	CHOICE	IGRO 2.5 Development	25,000	5	2,500	5,000

UNIT #	UNIT NAME	ITEM REQUESTED	ESTIMATED PURCHASE PRICE (PER UNIT)	LIFE	UNIT REQ. FY 2007 DEPR. EXP. 1/2 YR.	UNIT REQ. FY 2008 DEPR. EXP. FULL YR.
404	CHOICE	CRO2+ Development	75,000	5	7,500	15,000
404	CHOICE	CRO2pe Development	50,000	5	5,000	10,000
404	CHOICE	CRO Int'l Edition Dev	75,000	5	7,500	15,000
405	AASL	HP Color LaserJet 2800dn printer (two trays and two sided printing at up to 22 pages per minute)	1,400	3	233	467
405	AASL	HP2400dn (two trays and two sided printing)	1,100	3	183	367
		TOTAL COMPUTER RELATED-GENERAL FUND & DIVISION	1,260,834		116,144	232,288
403	ACRL	Workstation (furniture etc.) for new staff	3,000	5	300	600
404	CHOICE	Digital copier	17,500	5	1,750	3,500
404	CHOICE	Fax machine (ad sales)	2,250	5	225	450
404	CHOICE	Digital projector	2,500	5	250	500
				5	0	0
550	Finance	2 Desks	9,000	5	600	1,200
550	Finance	GBC 3550 Paper Shredder	900	5	180	360
550	Finance	Standard Register TE1914 MICR Check Endorser	2,200	5	220	440
550	Finance	HP 3030 (or similar) printer/scanner	500	5	50	100
510	Reprographics Center	Two Replacement multifunction devices	10,000	5	1,000	2,000
510	Reprographics Center	Four fax conversion kits to existing multifunction devices	5,000	5	500	1,000
591	Gen Adm	Miscellaneous Office Furniture	40,000	5	4,000	8,000
591	Gen Adm	Carpet tiles for attic stock for the 40 E & 50 E Buildings	17,766	5	1,777	3,553
591	Gen Adm	Single-Sided Streamline Photo I.D. System 14069	5,500	5	550	1,100
591	Gen Adm	Replacement with new blinds	32,500	5	3,250	6,500
591	Gen Adm	40 E 7 Floor carpeting & painting, based upon occupancy	60,000	5	6,000	12,000
221	Conf Serv	Desk, Chair (ergonomic), bookcase or cabinet	1,000	5	100	200
591	Gen Adm			5	0	0
		TOTAL GENERAL FUND OFFICE FURNITURE &	181,366		18,137	36,273
710		Upgrade of system S-1 50 E-5 including required electric	38,500	10	1,925	3,850
710		Repair of Evaporative Condenser and Plenum 40 E-8	19,500	10	975	1,950
710		S-3 & S-4 Refrigerant Distributors 40 E-8	45,000	10	2,250	4,500
710		Modify the controls on the fan powered boxes 40 E 1-6 including required electric	22,150	10	1,108	2,215
710		Install Office lights sensor to control on & off function automatically (motion detector)	12,000	10	600	1,200
		TOTAL PLANT FUND BUILDING IMPROVEMENTS	137,150		6,858	13,715
		CAPITAL CONTINGENCY	100,000	3	16,667	33,333
		GRAND TOTAL - CAPITAL REQUESTS	1,704,800		160,330	320,659